

#### Roles Not Filled 2014-2016

Client	Role	Specific Challenges
TUSLA	Director, Educational Welfare Services	A
Saolta University Healthcare Group	Chief Executive	Audit
Wicklow County Council	Chief Executive	
Department of Transport & Tourism	Head of Public Transport	Ċ
Department of Public Expenditure & Reform	Chief Information Officer	Solicitors
Department of Justice & Equality	Secretary General	
Oberstown	Care Workers	
An Bord Planala	Chief Planner	
Higher Education Authority	Chief Executive	
Dundalk Institute of Technology	President	
	Client TUSLA Saolta University Healthcare Group Wicklow County Council Department of Transport & Tourism Department of Public Expenditure & Reform Department of Justice & Equality Oberstown An Bord Planala Higher Education Authority Dundalk Institute of Technology	versity Healthcare  ounty Council  It of Transport &  Reform  & Reform  at of Justice &  cation Authority  titute of  P



### Executive Search - 2014 (I)

Saolta	Limeri	IDA Ireland	HSE	Ervia	e-Health	Dept o	Depar	Depar	Depar	Depai	Depai	Depai	Depa	Child	Child	Chari	Centr	An G	Adop	Client
Saolta University Hospital	Limerick Institute of Technology	eland			lth	Dept of Child and Youth Affairs	Department of Social Protection	Department of Public Expenditure and Reform	Department of Public Expenditure and Reform	Department of Justice and Equality	Department of Justice and Equality	Department of Health	Department of Foreign Affairs and Trade	Child and Family Support Agency	Child and Family Support Agency	Charities Regulatory Authority	Central Statistics Office	An Garda Síochána	Adoption Authority of Ireland	int
CEO	President	CEO	Interim National Human Resources Director	NED	CIO	Secretary General	Chief Information Office	Interim CIO	Head of ICT Operations	Head of Corporate Affairs, Ass Sec	Deputy State Pathologist	Strategic Financial Specialist	Data Protection Commissioner	Head of Quality Assurance	Director of Educational Welfare Services	Chair and Board Members	Assistant Director General, Corporate Affairs	Garda Commissioner	CEO	Role
External	External	External	External	Internal	External	Internal	Internal	External	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	External	Internal	Search

#### Executive Search - 2015

Department of Public Expenditure and Reform	Ervia	VHI	The Policing Authority	Open Data Governance Board	Irish Fiscal Advisory	larnród Éireann	Health Insurance Authority	Dept of Health	SIPO	National Cancer Registry	Comm for Aviation Regulations	DPER	The Policing Authority	PIAB	GMIT	HSE	Department of Public Expenditure and Reform	ESB	Ervia	An Post	Tusla	SEAI	Client
Sourcing Director	NED	NED	NED	NED	NED	NED	NED	Head of Research, Development & Health Analytics	Head of Lobbying Regulations	Director	Commissioner	CIO	CEO	CEO	President	National HR Director	CIO	Chair	Chair	Chair	CEO	CEO	Role
Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	External	External	Internal	External	External	External	Internal	Search



#### Executive Search - 2016

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Carlow IT	Cork IT	NTMA	Irish Fiscal Advisory Council	EirGrid	An Post State of the Control of the	Department of Public Expenditure and Reform	Department of Public Expenditure and Reform	IGEES	Office of the Attorney General	HSE	HSE	IAASA	OPW	National Treatment Purchase Fund	Grangegorman Development Agency	HSE	Met Éireann	Dundalk IT	CSO	Higher Education Authority	An Garda Síochána	PAS	Client
President	President	NED	NED	NED	NED	Head of Remuneration, Pensions and IR	Head of Learning and Development	Director	Director General	National Director Stratey and Planning	National Director Operations	Chair	Chair	CEO	CEO	Chief Operations Officer	Director	President	CIO	CEO	CAO	Audit Committee	Role
Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	External	External	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Internal	Search



# Challenges for recruitment

Pay policy

Take home pay

Applicant pools

4. Retention

5. Reputational Risk



## Areas for consideration

experts Negotiation with qualified

2. Review pay policy



